

A RESOLUTION

BY FINANCE/EXECUTIVE COMMITTEE

AUTHORIZING THE PURCHASING AGENT TO UTILIZE THE STATE OF GEORGIA CONTRACT 401-008-597119 WITH SOFTWARE SPECTRUM FOR THE PURCHASE OF MICROSOFT ENTERPRISE AGREEMENT FOR 600 WORKSTATIONS ON BEHALF OF THE DEPARTMENT OF AVIATION IN AN AMOUNT NOT TO EXCEED ONE HUNDRED TWENTY NINE THOUSAND NINE HUNDRED DOLLARS (\$129,900.00). ALL CONTRACTED WORK SHALL BE CHARGED TO AND PAID FROM: 2H01 521106 R12006.

WHEREAS, the City of Atlanta, Department of Aviation desires to purchase a Microsoft Enterprise Agreement for 600 workstations; and

WHEREAS, pursuant to the City of Atlanta Purchasing Code section 2-1606, the purchasing agent may procure supplies, services or construction items through contracts established by the purchasing division of the state where such contracts and contractors substantially meet the requirements of this article; and

WHEREAS, the Aviation General Manager and the Purchasing Agent of the Bureau of Purchasing and Real Estate recommend utilizing the State of Georgia contract 401-008-597119 with Software Spectrum for the purchase of Microsoft Enterprise Agreement for 600 workstations on behalf of the Department of Aviation.

NOWTHEREFORE, BE IT RESOLVED BY THE COUNCIL OF THE CITY OF ATLANTA, GEORGIA, that the Purchasing Agent is hereby authorized to utilize the State of Georgia contract 401-008-597119 with Software Spectrum pursuant to 2-1606 for the purchase of Microsoft Enterprise Agreement for 600 workstations on behalf of the Department of Aviation.

BE IT FURTHER RESOLVED, that the Purchasing Agent be and is hereby directed to prepare the appropriate contractual agreement.

BE T FURTHER RESOLVED, that the contractual agreement shall not become binding on the City, and the City shall incur no liability upon same until such agreement has been delivered to the contracting party.

BE IT FINALLY RESOLVED, that all contracted work shall be charged to and paid from Fund Account and Center Number: 2H01 521106 R12006.

October 12, 2001

TO: Felicia Strong-Whitaker, Director
Bureau of Purchasing & Real Estate

Pamela Robinson
Bureau of Purchasing & Real Estate

FROM: Lance Lyttle, Chief Information Officer
Department of Aviation

SUBJECT: Microsoft Enterprise Agreement (EA)

Your assistance is required to resolve the current issues with Microsoft licenses. Currently, the Department of Aviation is enrolled, independently, with Microsoft via Microsoft reseller Software Spectrum. The renewal date for this Agreement was June 2001. Due to the new procedure that is in place for State purchasing we have not been able to complete this action.

We have two options: 1) Go ahead and renew the existing agreement at \$161,160.00 per annum over three years, at a total cost of \$483,480.00, or 2) Take advantage of the EA agreement at \$129,900.00 per year, at a total cost of \$389,700.00. According to Microsoft, we are eligible to join the GA State Agreement for our software requirements, which will allow a saving of over \$30,000.00 annually, \$90,000.00 for the life of the Agreement.

The City of Atlanta and Department of Aviation are presently enrolled in an Enterprise Agreement with Microsoft. However, urgent action will be required if we are to take advantage of this agreement.

If payment is not received by Microsoft, they will no longer provide support for our software needs after October 17, 2001.

I am requesting that you approve either option 1 or 2 above. Our recommendation is option 2, however we understand that legislative action may be required to accomplish this.

I look forward in hearing from you as soon as possible via telephone 404 530-6886 or e-mail @ or lance.lyttle@atlanta-airport.com.

Thanks in advance for your assistance.

The following information is provided:

Original Agreement approval - PROC2000100810
Program: Enterprise 5.0 MBA Agreement
Customer Name: COA, DOA, MIS Division
Large Account Reseller: Software Spectrum
Enrollment No. 3155131
Agreement Number No: 01E50051
MS Business Agreement No.: U1176167
Effective date: 6/26/00
Initial Effective End Date: 6/26/03
Extension Effective End Date: 6/30/04
DHL Number: 9424397522

Point of Contacts:

Bob Kopesky
Enterprise Agreements Contracts Administrator

GTA Procurement, Contracts Administration
1608 West Tower, 200 Piedmont Ave, Atl, Ga 30334
Phone 404-656-6573 Fax 404-651-5333
E-mail bkopesky@doas.state.ga.us

Phyllis Wessler-Brownson
Senior Account Executive
office number: 770-565-7366
fax number: 770-565-7628
phyllis.wessler-brownson@softwarespectrum.com
www.softwarespectrum.com

cc: Mario Diaz
Carole Dortche
Angela Perkinson

INFORMATION SYSTEMS REQUEST (ISR)


Management Information Systems

(Sections A thru E of this Form Must be Completed - Please See Reverse Side for Instructions)

A Contact Information NAME Lance Lyttle		TITLE Ch. Information Officer	TELEPHONE NO. 404 530-6886
DEPARTMENT Aviation	BUREAU Business and Finance	DIVISION Information Systems	

B Type of Request			
HARDWARE REQUEST			
<input type="checkbox"/> CRT Terminal	<input type="checkbox"/> Equipment Relocation	<input type="checkbox"/> Modems/Facsimile	<input type="checkbox"/> Monitor
<input type="checkbox"/> Laptop	<input type="checkbox"/> Micro Computer (PC)	<input type="checkbox"/> Printer	<input type="checkbox"/> Other _____
SOFTWARE REQUEST			
<input type="checkbox"/> Cancel DP Service	<input type="checkbox"/> Computer Report	<input type="checkbox"/> PC Software Product	<input type="checkbox"/> Add User
<input type="checkbox"/> Changes to Mainframe Program	<input type="checkbox"/> New Mainframe Application	<input checked="" type="checkbox"/> Other <u>Software Licenses</u>	<input type="checkbox"/> Delete User
<i>(For Relocation of Equipment Only)</i>			
Equipment to be Relocated: _____		Current Location: _____	
Affected Dept. / Locations: _____		New Location: _____	

C Request Information	
Requested Completion Date:	(MM) (DD) (YYYY) 8 01 2001
Will There Be a Loss of Revenue or Fine Imposed If Completion Date Not Met? <input type="checkbox"/> YES <input checked="" type="checkbox"/> NO	
Emergency Request? <i>(All Emergency Requests Must be Signed by Commissioner or Agency Head)</i> <input type="checkbox"/> YES <input checked="" type="checkbox"/> NO	
_____ Commissioner or Agency Head Signature	
_____ Date	

D Request Reference Title & Description	
Request Reference Title: <u>Microsoft Enterprise Agreement (EA) (600 stations)</u>	
Description: <u>Georgia State Contract GTA-000008. Platform includes the current version Microsoft Operating System, current version Microsoft Office Pro and current version of BackOffice Client Access License (CAL).</u>	
 <i>Approved for technical merit</i> <i>UP</i> <i>8/13/01</i>	

E Authorization	
LANCE LYTTLE, CHIEF INFORMATION OFFICER	
_____ Bureau Director or Equivalent	
_____ Date	

F MIS USE ONLY	
<input checked="" type="checkbox"/> Accept <input type="checkbox"/> Return	Reason For Return: _____
Request Number: <u>15370</u>	Routed To: _____
Team: _____	User Code: _____ System Id: _____
Assigned To: _____	Date Assigned: _____
Est. Completion Date: _____	Act. Completion Date: _____



For Microsoft Internal Use Purposes

Enrollment Number

Reseller Must Complete the Following

Customer Purchase Order Number

Enterprise Agreement Number

NOT FOR USE WITH THE MICROSOFT BUSINESS AGREEMENT

MICROSOFT STATE AND LOCAL GOVERNMENT ENTERPRISE ENROLLMENT

This MICROSOFT STATE AND LOCAL GOVERNMENT ENTERPRISE ENROLLMENT is entered into between you (the enrolled affiliate signing below) and us (the Microsoft affiliate signing below) as of the effective date identified below. If different from the main contact information, any notices must be addressed to the contact and locations outlined in the notices section below. We will notify you in writing if our address information changes. You must notify us in writing if your address changes.

Customer Name COA, DOA, MIS Division	Name and address of contracting Microsoft affiliate MSLI, GP
Street Address and/or post office box 1300 Inner Loop Road	Street Address and/or post office box 6100 Neil Road Suite 210
City and State / Province Atlanta, Georgia	City and State / Province Reno, NV
Country and Postal Code United States 30320	Country and Postal Code USA 89511-1137
Contact Name Lance Lyttle	
Phone Number 404 530 6886	Phone Number 775-823-5600
Fax Number 404 530 6803	Fax Number 775-826-7287
Email Address Lance.Lyttle@atlanta-airport.com	Email Address Selquest@microsoft.com
For the Attention of: Angela V. Perkinson	For the Attention of: Dept. 551, Volume Licensing
Customer Notices Information (if different from above)	The enrollment and attached documents should be sent to the above address for approval and processing.
Customer Name	All NOTICES should have Copy To:
Street Address and/or post office box	Microsoft Corporation, Law and Corporate Affairs
City and State / Province	One Microsoft Way
Country and Postal Code	Redmond, WA
Contact Name	USA 98052
Phone Number	
Fax Number	425-936-7329
Email Address	@Microsoft.com
For the Attention of:	For the Attention of: Volume Licensing Attorney

Term. This enrollment will expire 36 full calendar months from the effective date indicated below unless terminated earlier as provided in the State and Local Government Enterprise Agreement or extended as set out in the next sentence. You may elect to extend the term of this enrollment for an additional 12 full calendar months. To do so, you must submit an order for the extension period to your reseller within

15 days following the term, covering the enterprise products, the additional products, and any additional qualified desktops added prior to the end of the term (including any qualified desktops for which you are required to submit an order as part of your third anniversary true up). The reference price for the extension of each enterprise product will be equal to the total enterprise product price divided by 3, divided by the initial number of qualified desktops, multiplied by the total number of qualified desktops licensed as of the end of the term (including any qualified desktops for which you are required to submit an order as part of your third anniversary true up). We are not able to provide additional product reference pricing for the extension term. Please contact your reseller for your price and payment terms for the enterprise products and additional products for the extension term.


Terms used in this enrollment shall have the meanings assigned to them in the State and Local Government Enterprise Agreement identified above.

By signing this enrollment, you represent and warrant that:

- a. You have read and understood the State and Local Government Enterprise Agreement identified above, including any addenda and amendments to that agreement (specifically including but not limited to the current version of the product use rights), and agree to be bound by those terms.
- b. You are either the entity which signed the State and Local Government Enterprise Agreement or its affiliate.
- c. You have 500 or more qualified desktops.

This enrollment consists of (1) this cover page, (2) the Shipping Information Form, (3) the Enterprise Order Form, (4) the Enterprise Update Statement, (5) the Reseller Information Form, and (6) the Product List, and by signing below, you agree that you are bound by the terms of the State and Local Government Enterprise Agreement identified above and the product use rights applicable to products ordered under this enrollment.

By signing below, you represent that the information that you provide on each of the attached forms is accurate.

Name of Customer (Entity Name):	Name of contracting Microsoft affiliate:
COA, DOA, MIS Division	MSLI, GP
By:	By:
 (Signature)	 (Signature)
Name: Lance Lyttle	Name:
(Printed)	(Printed)
Title: CIO	Title:
(Printed)	(Printed)
Date:	Effective Date:

Shipping Information Form

License confirmations and CD-ROM subscriptions will be shipped to the following address. If the CD-ROM shipping address differs from the license confirmation shipping address, please complete the Initial Fulfillment Kit/CD-ROM Shipment Contact address section on the following page.

License Confirmation Ship-to Information (If different from address on the cover page)

Customer Name COA, DOA, MIS Division	Customer Contact Email Address
Street Address 1300 Inner Loop	Customer Contact Language (If different than language of this enrollment)
City and State / Province and Postal Code Atlanta, Georgia 30320	
Country United States	
Contact Name Lance Lyttle	Microsoft Account Manager Name
Phone Number 404 530 6886	Microsoft Office Location
Fax Number 404 539 6803	Microsoft Contact Email Address (if applicable)

Microsoft will automatically ship one CD-ROM kit, and periodic additional CD-ROMs containing updates, for each pool and language designated in the table below. Please mark each box with an "X" for the language(s) you wish to have shipped for each of the enterprise and additional products for which you have chosen under this enrollment. If you would like to receive additional shipments of CD-ROM kits, you may order them through your reseller for a fee.

Initial Fulfillment Kit / CD-ROM Shipment Contact

(If different from License Confirmation contact)


Customer Name	Contact Name
Street Address	Phone Number
City and State / Province and Postal Code	Fax Number
Country	Email Address

Microsoft Licensing CD Kit Order Form

For each enrollment, Microsoft will ship one CD kit plus updates for each pool, group, and language you designate in the table below. For each language and group you wish to receive, please mark the corresponding box with an X. You may receive CDs only for the pool(s) designated on this enrollment. If you would like to receive additional CD kits and updates, you may order through your reseller for a fee.

☐ Check here if you have the current CD kit and DO NOT need another complete set. You will receive kit updates.

Pool/Group	Application Pool				System Pool *			Server Pool	
	Microsoft Office Family	Developer Tools	Training and Learning	Products for Macintosh	Windows Client: Business	Windows Client: Consumer	Windows 3.1 and MS-DOS	Windows Servers	Server Applications
English	XX	XX	XX	XX	XX	XX	XX	XX	XX
Intl English/Multi-language	XX	XX	XX	XX	XX	XX	XX	XX	XX
Arabic									
Brazilian Portuguese									
Chinese-Simplified									
Chinese-Traditional									
English, ChnSimp, ChnTrad									
Czech									
Danish									
Dutch									
Finnish									
French									
German									
Greek									
Hebrew									
Hungarian									
Italian									
Japanese									
Korean									
Norwegian									
Polish									
Portuguese									
Russian									
Spanish									
Swedish									
Thai									
Turkish									

 = Not available

Note: For a complete content list for each group, see your LAR or Microsoft account manager.

Enterprise Order Form

1. Definition of the Enterprise

Section 1: Your enterprise must consist of entire agencies, departments, or jurisdictions, not partial agencies, departments or jurisdictions. Each affiliate must be entirely "in" or entirely "out". Note: when we refer to Enterprise Enrollment, we mean either an Enterprise Enrollment or an Enterprise Select Agreement. Please check only one of the applicable boxes in Section 1 below. Note: all affiliates acquired after the effective date of this enrollment that are not party to an Enterprise Enrollment of their own will automatically be included unless you fill in Section 2 below.

(i) ☐ You and all affiliates.

(ii) ☐ You and the following affiliates will be participating:

1. _____
2. _____
3. _____
4. _____
5. _____
6. _____

(NOTE: If more than 6 affiliates are being included, attach list of names on separate piece of paper.)

(iii) ☐ You and all affiliates, except the following affiliates, will be participating:

1. _____
2. _____
3. _____
4. _____
5. _____
6. _____

(NOTE: If more than 6 affiliates are being excluded, attach list of names on separate piece of paper.)

Section 2: Unless you check the box below, all affiliates acquired after the effective date of this enrollment that are not party to an Enterprise Enrollment of their own will automatically be included.

☐ Exclude all affiliates acquired after the effective date of this enrollment that are not party to an Enterprise Enrollment of their own.

2. Designated Languages

You will use the enterprise and additional products in the language category specified below. Please mark one box below with an "X" for the language category of your choice.

"Listed languages" means any of the following localized language versions: Chinese Simplified, Chinese Traditional, Czech, English, Greek, Hebrew, Hungarian, Korean, French Canadian, Japanese, Polish, Portuguese (Brazil), Russian, Turkish, Thai and if this enrollment is signed in Latin America, then Spanish.

"All languages" means (i) all of the languages in the listed languages category above, and (ii) all of the restricted languages below.

"Restricted languages" means Danish, Dutch, Finnish, French, German, Italian, Norwegian, Portuguese (Portugal), Spanish, Swedish, Arabic and, if the enrollment is signed in Austria, Belgium, Denmark, France, Finland, Germany, Ireland, Italy, Luxembourg, Netherlands, Norway, Portugal, United Kingdom, Switzerland, Sweden, or Spain, then English becomes a restricted language.

XX

Listed Languages

All Languages

Note: By electing the listed language category you may use a maximum of 10% of the copies of any product in the restricted languages.

Enterprise Order Form

3. Language Allocation

You estimate in good faith that you will use the enterprise and additional products in the languages and percentages specified below (if more space is needed, please attach on a separate sheet):

<u>Language Versions</u>	<u>Percentages</u>
<u>English</u>	100 %
	%
	%
	%

4. Enterprise Product Licenses

The prices stated below are for your reference only. Your price and payment terms for all products ordered will be determined by agreement with your chosen reseller.

a. Initial Order for Enterprise products

(To be completed by Microsoft or reseller)

The price of the enterprise licenses will be billed to your reseller in annual installments. The first installment will be invoiced upon submission of the order; the remaining installments will be invoiced at each anniversary of the effective date of this enrollment.

Qualified Desktops: You represent that the total number of qualified desktops in your enterprise is, or will be increased to this number, during this enrollment. (This number must be equal to at least 500 desktops.)

600

You must choose the Enterprise Desktop Professional Platform or at least one of the individual enterprise products by checking the boxes below. (You may choose more than one of the individual enterprise products.) This choice must be made before selecting any of the additional products listed in section 5a below.

Currency				
Enterprise Product	✓	(a) Annual enterprise product <u>per</u> desktop price	(b) = (a) * number of qualified desktops above Annual enterprise product price	(c) = (b) * 3 year term Total enterprise product price
Enterprise Desktop Professional Platform		\$216.50	\$129,900.00	\$389,700.00
<i>Includes: Microsoft Office Professional, Microsoft BackOffice Client Access License, and Microsoft Windows Desktop Operating System Upgrade</i>				
Office Professional				
BackOffice Client Access License				
Windows Desktop Operating System Upgrade				
Initial Enterprise Product Order Total: (sum column (b) for the enterprise products chosen above)				

Enterprise Order Form

Note: Because all operating system licenses provided under this program will be upgrade licenses, you agree that all new or replacement qualified desktops acquired during the term of this enrollment on which you will run the Windows operating system will be licensed either for Windows 9.x or Windows 2000 Professional, or their successor products, from the desktop's Original Equipment Manufacturer.

The enterprise products are:

- Windows Desktop Operating System Upgrade;
- Microsoft Office Professional (the current version of which consists of the following components: Microsoft Word, Microsoft Excel, Microsoft PowerPoint, Microsoft Outlook, Microsoft Publisher and Microsoft Access);
- Microsoft BackOffice Client Access License (the current version of which consists of Client Access Licenses for the following components: Windows NT Server, SQL Server, Microsoft Exchange Server, Systems Management Server, Site Server and SNA Server)

b. Enterprise True-up Orders for Enterprise products

(To be completed by Microsoft or reseller)

The price of the enterprise license for any true-up order will be billed to your reseller upon submission of your order. True-up orders must be submitted within 15 days following the anniversary of the effective date and expiration or termination of this enrollment.

Please complete the table below for the enterprise products selected in section 4(a) above.

Currency			
Enterprise Product	Year one per desktop price	Year two per desktop price	Per desktop price for subsequent years
Enterprise Desktop Professional Platform			
<i>Includes: Microsoft Office Professional, Microsoft BackOffice Client Access License, and Microsoft Windows Desktop Operating System Upgrade</i>			
Office Professional			
BackOffice Client Access License			
Windows Desktop Operating System Upgrade			
<p>Note: Because all operating system licenses provided under this program will be upgrade licenses, you agree that all new or replacement qualified desktops acquired during the term of this enrollment on which you will run the Windows operating system will be licensed either for Windows 9.x or Windows 2000 Professional, or their successor products, from the desktop's Original Equipment Manufacturer.</p>			

c. Subsequent orders for Enterprise Products

The price of the enterprise licenses for any subsequent enterprise product order placed prior to the first anniversary will be billed to your reseller in annual installments. The first installment will be invoiced upon submission of the order; the remaining installments will be invoiced at each anniversary of the effective date of this enrollment. The price of the enterprise licenses for any subsequent enterprise product order placed after the first anniversary will be billed to your reseller upon submission of your order.

Enterprise Order Form

5. Additional Product Licenses
(To be completed by Microsoft or reseller)

The prices stated below are for your reference only. Your price and payment terms for all products ordered will be determined by agreement with your chosen reseller. The price of the additional product licenses for the initial order in section 5(e) below and any additional product licenses ordered prior to the first anniversary of the effective date will be billed to your reseller in annual installments. The first installment will be invoiced upon submission of the order; the remaining installments will be invoiced at each anniversary of the effective date of this enrollment. Subsequent orders of additional products placed after year 1 will be invoiced in total upon submission of the order.

a. Initial Order for Additional products
(To be completed by Microsoft or reseller)

You may choose to license additional products by entering the names and quantities for the products of your choice in the table below. For a list of the available additional products, contact your reseller. You may choose more than one additional product. Please enter the appropriate quantity of licenses for each additional product you choose to license. If you choose to license more than 10 additional products, attach a list of names and quantities for the remaining products on a separate piece of paper.

[illegible]

Enterprise Order Form

[illegible]

6. Initial Product Order Total for the enterprise and additional products chosen in 4a and 5a above
(To be completed by Microsoft or reseller)

Enterprise Order Form

Currency	
	Annual enterprise and additional product price
1 Initial Enterprise Product Order Total from 4a	
2 Initial Additional Product Order Total from 5a	
3 Grand Total 3=1+2	

Enterprise Update Statement

ENTERPRISE AGREEMENT NUMBER

ENROLLMENT NUMBER

COMPANY NAME

ENROLLMENT ANNIVERSARY DATE

An Enterprise Update Statement must be submitted ONLY if the number of qualified desktops for the enterprise products has not increased as of any of the anniversary dates of your State and Local Government Enterprise Enrollment. If there has been an increase in the number of qualified desktops for the enterprise products, please submit an order to your reseller.

I agree that there has been no increase in the number of qualified desktops for the enterprise products in my enterprise.

Statement completed by:

Name of Customer

Authorized signature

Contact Name (please print)

Title

Date

Submit an original to: Your reseller

Reseller Information Form

(Reseller should complete the following sections.)

1. General information

Reseller Headquarter Information

Reseller Company Name
Headquarters Street Address and or post office box
City and State / Province and Postal Code
Country
Contact Name
Phone Number
Fax Number
Email Address

2. Billing information for enterprise and additional product coverage

(To be filled in for customers with 500-4,999 desktops ONLY. A Channel Price Sheet will be supplied by Microsoft for customers with 5,000 and greater desktops.)

a) Direct Partner purchase order number:

b) Part number and price information for enterprise and additional product license coverage: Insert in the table below the Microsoft part number and price information to be billed for the enterprise product desktops and additional product quantities entered in Parts 4a and 5a of the Enterprise Order Form and by language selected in Part 2 of the Enterprise Order Form.

c) Price list month (the month of the price list the prices listed below are from):

(NOTE: The part number and price level information required below is provided to the Direct Partner on the Enterprise 5 Price List.)

Currency						
Microsoft Part Number	Product Language	Offering	Price Level	Purchase Unit	Usage Country	Quantity

Reseller Information Form

[illegible]

Reseller Information Form

Please note: Billing currencies are limited to the currencies Microsoft accepts in a given country. Microsoft accepted billing currencies are stated, by country of enrollment, in the table below. The currency selected for this enrollment will apply for the entire term of this enrollment including the extensions.

Currency	Accepted in Country
US Dollars	United States, Latin America, Asia (except Japan, Korea, and Taiwan), Greece, Eastern Europe, Middle East, Africa
Canadian Dollars	Canada
Australian Dollars	Australia
New Zealand Dollars	New Zealand
EURO	Austria, Belgium, Denmark, Finland, France, Germany, Ireland, Italy, Luxembourg, Netherlands, Norway, Portugal, Spain, Switzerland, Sweden, and United Kingdom
Danish Krone	Denmark
Japanese Yen	Japan
Korean Won	Korea
Norwegian Krone	Norway
Pound Sterling	United Kingdom
Swiss Franc	Switzerland
Swedish Krona	Sweden
Taiwan Dollar	Taiwan

The above price levels for the initial order will be extended to reseller for the term of this enrollment. The price of the enterprise licenses and additional product licenses will be billed in annual installments. The first installment will be invoiced upon submission of the order; the remaining installments will be invoiced at each anniversary of the effective date of this enrollment. Signature acknowledges that the above price level and country of usage information has been reviewed and agreed to by the reseller, subject to the terms and conditions of its agreement with the licensing Microsoft affiliate.

Reseller by signing below, acknowledges that it has read this enrollment (including any amendments to it), and reseller acknowledges that pursuant to the terms of this enrollment, the enrolled affiliate may have rights to terminate this enrollment under certain circumstances, or reduce the number of qualified desktops covered in ways that may reduce the total enterprise and additional product price.

The undersigned confirms that the reseller information is correct.

Name of Reseller:
By:
(Signature)
Name:
(Printed)
Title:
(Printed)
Date:

August 10, 2001

COA, DOA, MIS Division
Angela Perkinson
1300 Inner Loop Road
Atlanta, GA 30320
United States

Re: Enterprise Agreement Number 3155131

Dear Angela Perkinson,

This letter serves as a notification that the reporting date of your Microsoft Enterprise Enrollment Agreement is now delinquent. Per Sections 4(a) and 4(b) of your Enterprise Enrollment Agreement, each year you are required to submit a True-Up Report or True-Up Purchase Order.

- *If zero additional desktops beyond the Basic Enterprise Package entitlement were acquired, a True-Up Report, signed by an officer of your company must be submitted.*
- *If additional desktops beyond the Basic Enterprise Package entitlement were acquired, a True-Up Purchase Order must be submitted.*

The effective date of your Enrollment Agreement is June 26, 2000. Your True-Up Report or Purchase Order was due to your Large Account Reseller 15 days after the anniversary of the Enrollment Agreement.

To assist you in this process, we have enclosed a one-page True-Up Report template. The template requests all of the information you are required to report, in a simple and easy-to-use format.

- *If zero additional desktops were acquired, please complete, sign, and return this report to your Large Account Reseller immediately to ensure continued compliance with your agreement.*
- *If additional desktops were acquired, please submit a True-Up Purchase Order to your Large Account Reseller for the additional desktops immediately to ensure continued compliance with your agreement.*

Please contact your Large Account Reseller or your Microsoft Account Representative to ensure your purchases or zero usage reports are commensurate with your contractual obligation. Thank you for choosing the Microsoft Enterprise Program.

Sincerely,

WorldWide Volume Licensing Operations

cc: Software Spectrum, Lance Myatt

MASTER AGREEMENT # 01E50051

ENROLLMENT # 3155131

LEAD CUSTOMER NAME: COA, DOA, MIS Division

MASTER AGREEMENT START DATE: June 26, 2000

True-Up Report

Initial True-Up Report

Current Total Number of Qualified Desktops: _____ (A)

Total Number of Qualified Desktops in the Basic Enterprise Package (see figure 3(b) in the Enrollment Agreement): _____ (B)

Total Number of Additional Desktop Licenses required: _____ (A-B)

Subsequent True-Up Reports

Current Total Number of Qualified Desktops: _____ (X)

The largest total number of qualified desktops shown on any prior True-Up Report, or the number of qualified desktops identified in the License Table, part II, line 1, whichever is greater: _____ (Y)

Total Number of Additional Desktop Licenses required: _____ (X-Y)

A True-Up Report must be submitted **ONLY** if the Additional Desktop Licenses are equal to zero per section 4(b) of the Enrollment Agreement. If there are any Additional Desktop Licenses to report, please submit a Purchase Order to your Large Account Reseller. No credit will be provided for decreases in the number of Qualified Desktops.

I agree that the above is a true and accurate reporting in compliance with the above referenced Master Agreement and all Enrollment Agreements and Amendments thereto.

Report Completed by:

Name of Enrolling Customer

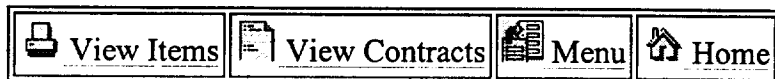
Authorized signature

Name (please print)

Title

Date

Submit an original to: Your Large Account Reseller



Contract Information

▼ Purchasing Information

Contract Number: 401-008-597119

Vendor I.D.: 751878002-003 **VendorName:** Software Spectrum

Brand: Corel Ed

Effective Date: 10/31/96 **Expiration Date:** 10/31/2001

Availability: Education Only

Georgia Commodity Code: 922-5503-0001.

▼ Ordering and Payment Information

Vendor Main Address:

Software Spectrum
1240 Merritt Drive
Garland, TX 75041

Orders are to be faxed / mailed to:

Software Spectrum
22721 E Mission
Liberty Lake, WA 99019

Payments are to be mailed to:

SoftwareSpectrum
P.O.Box 910866
Dallas, TX 75391-0866

Payment Terms:

Terms: Net 30 days. FOB.: Destination. Inside delivery included if so indicated on the purchase release order.

Delivery will be within 10 days after receipt of an order.

▼ Contract and Reseller Information

Contract Administrator:

Denise Ness 800-815-6712 X2309

E-Mail Address: DNess@swspectrum.com



For Complaint Resolutions:

Brett Gorchov
770-396-4710

E-Mail Address: bgorchov@swspectrum.com



For Order Inquiries Call:

800-669-9997

E-Mail Address: isteamsk@softwarespectrum.com



Technical Assistance:

Warranty Information:

Text of entire contract suitable for downloading and printing:



gacorel.xls

Comments:

Corel Ed- Software lic, disk and doc for qualifying Educational Institutions only. Free support helpline provided for newer Corel products only (Corel Office 7 & 8.

Marie Johnson

Education Territory Representative

majohnso@swspectrum.com

800.815.6712 x2255

Confirmation Report - Memory Send

Time : Oct-19-2001 11:16am
Tel line : 4046587705
Name : PURCHASING AND REAL ESTATE

Job number : 673
Date : Oct-19 11:14am
To : 94042092078
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BUREAU OF PURCHASING AND REAL ESTATE
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Hartsfield Atlanta International Airport

2001/10/1639

BUREAU OF PURCHASING

2001 OCT 16 PM 1:06

Bill Campbell
Mayor
City of Atlanta

Benjamin R. DeCosta
Aviation General Manager

October 12, 2001

TO: Felicia Strong-Whitaker, Director
Bureau of Purchasing & Real Estate

Pamela Robinson
Bureau of Purchasing & Real Estate

FROM: Lance Lyttle, Chief Information Officer
Department of Aviation

SUBJECT: Microsoft Enterprise Agreement (EA)

Your assistance is required to resolve the current issues with Microsoft licenses. Currently, the Department of Aviation is enrolled, independently, with Microsoft via Microsoft reseller Software Spectrum. The renewal date for this Agreement was June 2001. Due to the new procedure that is in place for State purchasing we have not been able to complete this action.

We have two options: 1) Go ahead and renew the existing agreement at \$161,160.00 per annum over three years, at a total cost of \$483,480.00, or 2) Take advantage of the EA agreement at \$129,900.00 per year, at a total cost of \$389,700.00. According to Microsoft, we are eligible to join the GA State Agreement for our software requirements, which will allow a saving of over \$30,000.00 annually, \$90,000.00 for the life of the Agreement.

The City of Atlanta and Department of Aviation are presently enrolled in an Enterprise Agreement with Microsoft. However, urgent action will be required if we are to take advantage of this agreement.

If payment is not received by Microsoft, they will no longer provide support for our software needs after October 17, 2001.

I am requesting that you approve either option 1 or 2 above. Our recommendation is option 2, however we understand that legislative action may be required to accomplish this.



City of Atlanta • Department of Aviation

P. O. Box 20509 • Atlanta, Georgia USA 30320 • Tel: (404) 530-6600 • Fax: (404) 530-6803

I look forward in hearing from you as soon as possible via telephone 404 530-6886 or e-mail @ or lance.lyttle@atlanta-airport.com.

Thanks in advance for your assistance.

The following information is provided:

Original Agreement approval - PROC2000100810

Program: Enterprise 5.0 MBA Agreement

Customer Name: COA, DOA, MIS Division

Large Account Reseller: Software Spectrum

Enrollment No. 3155131

Agreement Number No: 01E50051

MS Business Agreement No.: U1176167

Effective date: 6/26/00

Initial Effective End Date: 6/26/03

Extension Effective End Date: 6/30/04

DHL Number: 9424397522

Point of Contacts:

Bob Kopesky

Enterprise Agreements Contracts Administrator

GTA Procurement, Contracts Administration

1608 West Tower, 200 Piedmont Ave, Atl, Ga 30334

Phone 404-656-6573 Fax 404-651-5333

E-mail bkopesky@doas.state.ga.us

Phyllis Wessler-Brownson

Senior Account Executive

office number: 770-565-7366

fax number: 770-565-7628

phyllis.wessler-brownson@softwarespectrum.com

www.softwarespectrum.com

cc: Mario Diaz

Carole Dortche

Angela Perkinson